

### PLEASED TO MEET YOU

Anamet Europe BV manufactures and supplies a broad range of standard and specialist hoses and connectors for the BtB market for the protection of electrical cables and transportation of liquids and gases. But, we offer much more besides and we would like to tell you about it in this brochure.

Anamet's strength lies in its people. Everyone at Anamet is motivated and interested in listening to you, the customer, to understand your needs and requirements and to translate them into innovative solutions which guarantee the long-term safety, quality and continuity of your machinery and processes.

By establishing close collaboration between employees, customers and partners we are able to leverage and match our in-depth product expertise and knowledge with your application requirements to create the very best, added value solution for your business.

Our ambition and objective is to be a true specialist in that what we do by offering professional support and advice to our customers around the world.

We are proud of who we are, what we do and everything we have achieved – together over the past 75 years. We stand ready, at your service, to support you in your quest to find a solution.

Ton van Zanten Managing Director

EVERY INDUSTRIAL BUSINESS HAS A RESPONSIBILITY TO PROMOTE SAFETY

AND PREVENT THE LOSS OF PRODUCTION OUTPUT DUE TO DOWNTIME. MANY

COMPANIES AROUND THE WORLD HAVE GAINED CONFIDENCE IN THE SOLUTIONS

AND SUPPORT PROVIDED BY ANAMET EUROPE.

# THE IMPORTANCE OF ABSOLUTE SECURITY, IN EVERY MARKET

For over 75 years, we have supplied specialist hoses, conduits, and systems for protecting electrical cables and transporting liquids and gases. With a broad range of specially designed and engineered products and a professional sales and support team, we pride ourselves on being a reliable partner for our customers in many industries.

#### Specific certification

Our solutions are a part of critical systems and must therefore fulfil the highest quality requirements. Therefore, many of our products as well as our personnel and methods are specially certified by renowned independent test institutes, such as UL, CSA and Lloyd's Register, to meet and comply with national and international requirements.

#### In-house development and production

R&D, system testing and manufacturing takes place at our facilities in Amsterdam using state-of-the-art technology. This enables us to quickly realise a solution and deliver it on time. An added bonus - we can also draw on the expertise and facilities of our sister companies in the USA and Canada.

#### Integral quality management

Our certified ISO 9001:2015 quality system ensures that we can effectively manage and continually improve the quality of our business for the benefit of our customers.



THE RIGHT EXPERTISE IN COMBINATION WITH THE RIGHT DESIGN, RESEARCH AND TEST METHODS RESULT IN RELIABLE, TAILOR-MADE AND CUSTOMER-DRIVEN SOLUTIONS. ANAMET HAS TWO DISTINCT PRODUCT LINES: ELECTRICAL AND INDUSTRIAL.

#### Electrical

Our Electrical product line focuses on the development, manufacture and supply of flexible conduits, fittings and heat protection products for the protection of cabling and wiring. We develop specific, customer and market-focussed solutions. One of the most well-known products worldwide is the flexible, durable and liquid-tight Anaconda Sealtite conduit for protecting cables. Our capability covers both standard and special solutions that meet the guidelines, certifications and standards of many industries.

#### Industrial

Our Industrial product line focuses on engineering, developing, manufacturing and supplying corrugated flexible metal hoses and expansion joints for the transportation of fluids and gases. Our well-known Anaconda corrugated metal hose has, among other things, a high temperature range, (from -200 °C to +600 °C), high chemical resistance and can also withstand extremely high-pressure levels. Every hose assembly that leaves the factory is 100% tested. Security is paramount. A flexible metal hose is often a necessity to handle movement, absorption of vibration, or to compensate for installation variances in a pipe system. Anamet's specialism and added value lies in its 75 years of experience and expertise in designing and manufacturing, often unique, custom-made solutions.

#### Qualified production

Our employees are qualified and trained in the use of a wide range of design tools, testing devices and production equipment. To make a hose or conduit requires mastery of numerous mechanical processes, ranging from cutting, rolling, grinding, braiding, drilling and turning to TIG and MIG welding, gluing, soldering and crimping. Expertise in all of these areas enables us to fully customise each solution to meet the customer's specifications.



TO UNDERSTAND THE NEEDS OF OUR CUSTOMERS IT IS NECESSARY TO BE AS CLOSE TO THEM AS POSSIBLE. AS YOUR FIRST POINT OF CONTACT, OUR AREA SALES ENGINEERS ARE FULLY TRAINED AND QUALIFIED TO UNDERSTAND AND RECOMMEND THE BEST POSSIBLE SOLUTION FOR YOUR APPLICATION.

## WE WORK TOGETHER TO DEVELOP ROBUST AND INNOVATIVE SOLUTIONS

#### Contributing to safety

Everyone at Anamet has a role to play. Our innovations are driven by technical expertise and a genuine interest in ensuring that our solutions bring safety, reliability and efficiency to your business. As an integral and critical part of machines, equipment and processes, our systems and solutions must have reliability, continuity and safety built-in to provide that little bit more security in an ever changing and more challenging world.

#### Keeping a finger on the pulse

The most effective solutions are created by applying the best available technology and expertise to the problem in question. To do this, it is necessary to maintain close contact with our customers and to monitor closely all relevant market and technological developments.

#### Clear communication

Regular and clear communication about the solutions offered by Anamet is an essential part of keeping the market informed about new product developments, solutions, news items and activities. Methods of communication accessible for customers: from website and digital newsletters to instruction films and product training courses, participation in national and international trade fairs. In addition, printed catalogues and data sheets are readily available as are product samples which are supplied on request.



WE FOCUS ON BUILDING LONG-TERM RELATIONSHIPS WITH OUR EMPLOYEES, PARTNERS AND CUSTOMERS. THIS IS ONLY POSSIBLE IF WE WORK ON THE BASIS OF MUTUAL RESPECT WITH A VIEW TO CREATING A WIN/WIN SITUATION FOR ALL PARTIES.

'The innovative and trusted market leader in cable management and industrial hose assemblies' - that's how we want the world to perceive us. In order to achieve this, Anamet has area sales teams and partners in most regions – people who know the customer and speak their language. Anamet's objective is to employ its own people in regions where it is viable to do so – people selected for their ability to listen, who take their responsibilities seriously and who can act and think 'out of the box'.

#### Independent and focussed

We have become an international player as a result of our constant focus on specialist markets and their specific challenges. As an autonomous and independent company, we can respond quickly and efficiently to customer demands and market developments while retaining our culture of cooperation and partnership.

#### Open and accessible

We work with partners that are selected for their product and application knowledge, as well as their ability and willingness to forge long-term business relationships and who share the Anamet philosophy. The Anamet organisation is flat, the lines of communication short, meaning we are able to work closely with one another in an open and result-oriented way. Anamet employees are familiar with one another's roles and support one another where they can. This enables us to act quickly and deliver as much added value as possible; always with the focus on you - the customer.



HONEST

THE QUALITY OF OUR ORGANISATION IS ROOTED IN ITS PEOPLE. THEY ARE THE COMPANY'S MOST IMPORTANT ASSET. THAT IS WHY WE CONTINUOUSLY INVEST IN THEIR COMMITMENT, OFFER THEM A PLATFORM TO DEVELOP THEIR TALENTS, THEIR KNOWLEDGE AND THEMSELVES.

#### Anamet Academy

The Anamet Academy is a vehicle to train employees to carry out their tasks to the best of their ability. The Academy is also a platform for sharing experience and passing on knowledge, so that all employees can further develop the skill sets for the mutual benefit of the customer and the company. The Academy also offers employees a way to invest in their own personal growth and career development.

#### Social responsibility

We are a socially responsible company. We respect the people and companies we work with and believe wholeheartedly that more will be achieved by working together to set and realize mutually beneficial objectives. Our code of conduct defines how we work with each other, our partners, stakeholders and society in general, objective being to achieve a strong sense of corporate social responsibility that will enable us to go about our business in a safe, honest and morally transparent way.

#### Caring for the environment

We are the caretakers of our world. It is our duty to accept responsibility for our actions and take care of the environment. As an ISO 14001: 2015 certified company we take responsibility for our materials, processes and work methods with a view to reducing our carbon footprint. We make our people aware of our policies and legislation and how they as individuals can make a difference; we have invested in green energy and make use of residual heat from waste incineration and sustainable solar energy for our commercial processes; we recover and recycle raw materials for re-use as far as is possible.

IN A GLOBAL MARKET HAVING A LOCAL PRESENCE IS VITAL. ANAMET IS A GLOBAL COMPANY WITH PRODUCTION CENTRES, AREA SALES ENGINEERS AND DISTRIBUTION PARTNERS IN MOST COUNTRIES AROUND THE WORLD.

## THINK GLOBAL, ACT LOCAL

#### Close to the customer

The strategy is to have a global presence but to be as close to the customer as possible to support them locally. Anamet's global network of companies, employees and partners allows us to realise this strategic objective and to guarantee a first-class support, supply of products and services to customers around the world.

#### Basis for growth

With independent production facilities in America, Canada and The Netherlands and sales offices and distribution partners in Europe, the Middle East, the Far East and Africa we are in a position to enhance the value we offer our customers and strengthen our global growth ambitions. This global presence enables us to leverage synergies in key areas of our business such as manufacturing, marketing, R&D, sales, finance and logistics to ensure we are able to supply customers with reliable, quality products - anytime, anyplace, anywhere.



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